



Waves of Change: **Oceans of Opportunity**

Exhibitor and Sponsorship Prospectus

2012 IARP International Conference
Caribe Hilton, San Juan, Puerto Rico
October 25-27, 2012



International Association of Rehabilitation Professionals
1926 Waukegan Road, Suite 300 ■ Glenview, IL 60025
Phone: 847-657-6964 ■ www.rehabpro.org

Join Us
for the
2012 IARP
International
Conference



Waves of Change: Oceans of Opportunity

ABOUT US

The International Association of Rehabilitation Professionals (IARP) provides a community for rehabilitation professionals in their quest for education and professional growth.

IARP serves a diverse membership of vocational and medical rehabilitation professionals practicing in the fields of forensics and expert testimony, life care planning, worker's compensation, long-term disability and disability management consulting, case management and managed care and ADA consulting.

IARP members choose from five discipline-specific section memberships.

- Forensic
- International Academy of Life Care Planners
- Disability Management
- Case Management
- Social Security Vocational Experts

ABOUT THE CONFERENCE

Join us in beautiful San Juan, Puerto Rico for a once in a lifetime opportunity to meet the premier individuals in the rehabilitation field. Puerto Rico is a U.S. territory so no passports are needed for U.S. citizens and U.S. money is the currency.

The Caribe Hilton is set on 17 acres of exotic gardens, on the beach, close to old San Juan, golf, casinos, shopping, and nightlife. The average annual temperature in San Juan is 82° F with constant mild easterly trade winds. The U.S. Weather bureau has never recorded temperatures in San Juan below 64° F or higher than 97° F.

SPECIAL IARP CONFERENCE HOTEL ROOM RATE — \$136/night

WHO ATTENDS?

- Certified Rehabilitation Counselors
- Forensic Medical and Vocational Experts
- Life Care Planners
- Vocational Rehab Counselors
- Certified Case Managers
- Occupational Health Professionals
- Medical Case Managers
- Managed Care Professionals
- Insurance Claims Representatives
- Vocational Case Managers
- Disability Management Specialists
- Rehabilitation Nurses
- Disability Representatives
- Business Owners and Managers with purchasing authority
- Educators
- Students
- Attorneys
- Economists



*Don't Miss
the only
IARP
Conference
in 2012!*

Contact

Marcie McGlynn at
847-657-6964 or
marciem@tcag.com
for more information
and bundle deals.



Make an Investment!

Benefit from exhibiting at the IARP International Conference by utilizing tools that ensure success.

YOUR EXHIBIT DISPLAY INCLUDES:

- Table-Top Display
- Six foot Draped Table for Display with Two Chairs
- Company ID Sign
- Two Staff Registrations
- General Security Surveillance During off Hours

NETWORKING AND EDUCATION OPPORTUNITIES

Learn about the latest trends in rehabilitation with the top professionals in rehabilitation. Exhibitors receive two complimentary staff registrations.

ATTENDEE MAILING LISTS

Pre and post-conference access to the exclusive registration list for promotional use.

Make an Impression!

Minimize your costs, maximize your exposure — become an IARP conference sponsor.

Increase your exposure and ensure that you are taking advantage of every opportunity to market, promote and position your company for success in the rehabilitation industry by sponsoring:

- | | | |
|--|--|--|
| <input type="checkbox"/> Welcome Reception | <input type="checkbox"/> Attendee Badge Holder | <input type="checkbox"/> Networking Breaks |
| <input type="checkbox"/> Luncheon | <input type="checkbox"/> Conference Syllabus | <input type="checkbox"/> General Sessions |
| <input type="checkbox"/> Conference Attendee Bag | <input type="checkbox"/> Conference Brochure | <input type="checkbox"/> Workshops/Breakouts |
| | <input type="checkbox"/> Conference Signage | <input type="checkbox"/> Attendee Pocket Guide |
| | <input type="checkbox"/> Continental Breakfast | |

CONFERENCE SYLLABUS AND IARP WEB SITE

Your listing in the official syllabus distributed at the conference as well as the IARP Web site ensures 100% reach to attendees and beyond.

LOCATION AND ACTIVITIES

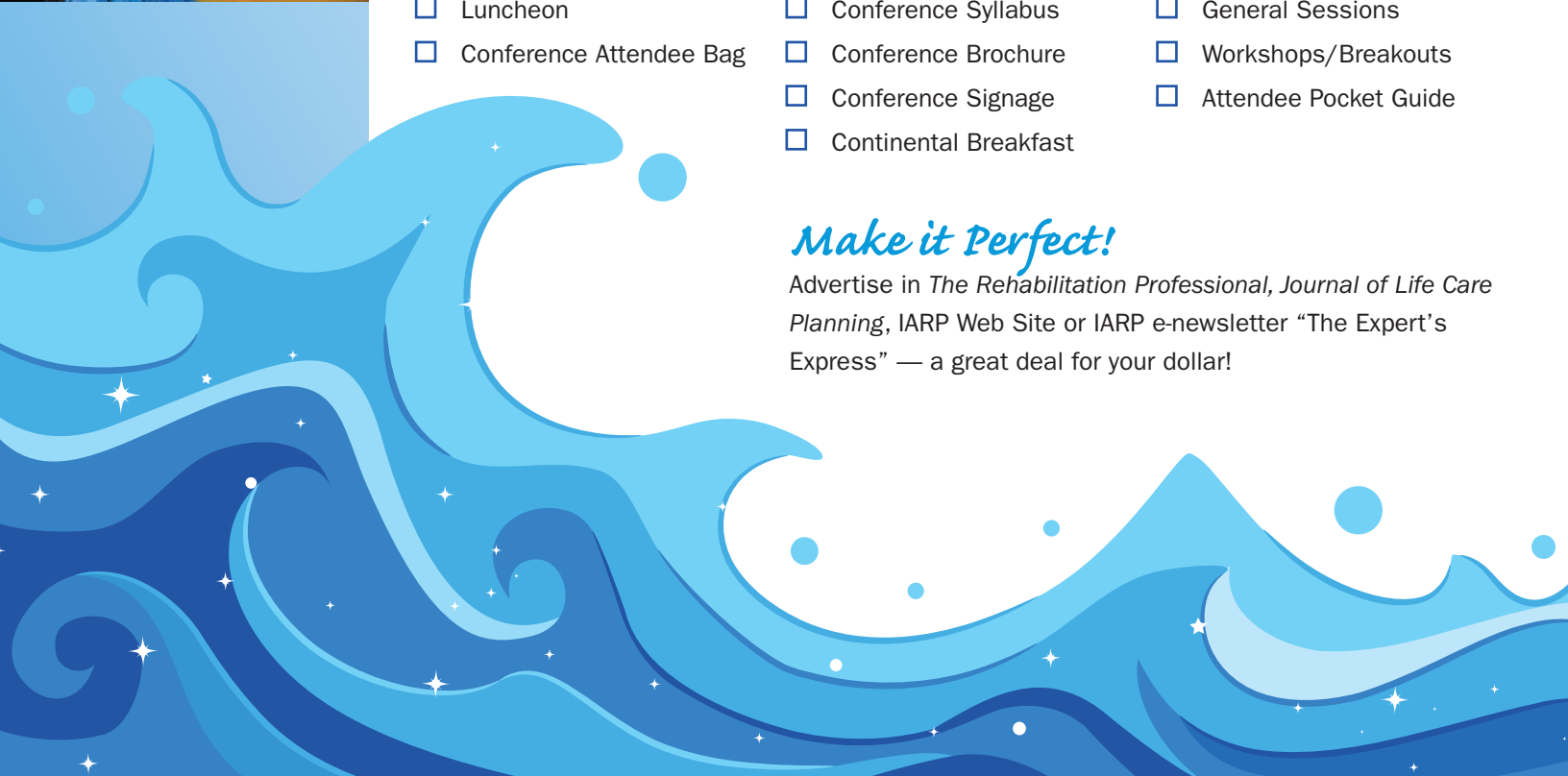
The IARP exhibit hall is the center of the action. The location of the hall is the primary area for all conference attendees. Exhibitors will enjoy a consistent flow of traffic.

TRAFFIC BUILDER

Attendees will receive a “Power of Networking” map of the exhibit area. Attendees must visit exhibitors’ displays to qualify for Exhibit Hall Continuing Education Units (CEUs). This traffic builder program increases traffic flow through the hall and grants greater exposure.

Make it Perfect!

Advertise in *The Rehabilitation Professional, Journal of Life Care Planning*, IARP Web Site or IARP e-newsletter “The Expert’s Express” — a great deal for your dollar!



Sponsorships

GOLD

(\$1,500 & up)

2 conference registrations

Full page black/white ad in the conference syllabus

All bronze benefits

SILVER

(\$1,000-\$1,499)

1 conference registration

All Bronze benefits

BRONZE

(\$500-\$999)

Recognition at/on a sponsored event or on item

Ribbons identifying your company reps as sponsors

Listing and 50-word description in the Conference Syllabus

Sponsor recognition in the Conference Brochure, IARP Web site and related publications and newsletters

General Information

EXHIBITOR RESERVATION FEES

TABLE-TOP DISPLAY

Before July 31, 2012 . . . \$795

After July 31, 2012 . . . \$995

PRELIMINARY EXHIBITOR SCHEDULE

Thursday, October 25

Registration & Set-up . . . 1:00 PM - 4:00 PM

Friday, October 26

Exhibits Open 7:30 AM - 7:30 PM

Continental Breakfast . . 7:30 AM - 8:30 AM

Refreshment Break . . . 10:00 AM - 10:30 AM

Lunch 12:00 PM - 1:00 PM

Refreshment Break . . . 2:45 PM - 3:15 PM

Welcome Reception . . . 6:00 PM - 7:30 PM

Saturday, October 27

Exhibits Open 7:30 AM - 1:00 PM

Continental Breakfast . . 7:30 AM - 8:30 AM

Refreshment Break . . . 10:00 AM - 10:30 AM

Lunch Break 12:00 PM - 1:00 PM

Exhibit Tear Down 1:00 PM - 3:00 PM

CONFERENCE HOTEL INFORMATION

Caribe Hilton

One Geronimo Street
San Juan, Puerto Rico 00901
Phone: 787-721-0303
www.caribehilton.com

PAST EXHIBITORS AND SPONSORS

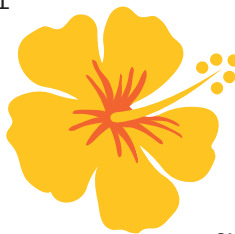
| | |
|---|---|
| American Board of Vocational Experts | Mobility Support Systems |
| Bio Tech Medical Inc. | National Association of Disability Representatives (NADR) |
| BrightSun Technologies | National Vaccine Injury Compensation Program |
| Capital University Law School | Neurological Rehabilitation Living Centers |
| Centre for NeuroSkills | NeuroRestorative |
| Center for Comprehensive Services | OSC Vocational Systems |
| DBTAC: National Network for ADA Centers | Psychological Assessment Resources, Inc. (PAR) |
| Elliott & Fitzpatrick | Pain Centers of America |
| ERI — Economic Research Institute | Physiotherapy Associates |
| Florida Institute for Neurologic Rehabilitation | Reemployment Options, Inc. |
| GENEX | Restore Neurobehavioral Center |
| The George Washington University | SkillITRAN |
| HOMELINK | Social Security Administration |
| Job Accommodation Network | TCS Healthcare Technologies |
| Kaplan Professional Schools | U.S. Publishing |
| Learning Services Corporation | VERTEK, Inc. |
| Legal Nurse Systems, LLC | Vocational Research Institute |
| Lombardi Associates | |

THE BOTTOM LINE

ACCESS — The IARP International Conference provides the most cost-effective way to meet face-to-face with more than 300 qualified rehabilitation professionals. You will develop solid new business leads and build on valuable existing relationships.

VIABILITY — Position your company for success by reinforcing your image in the minds of rehabilitation professionals before and well after the conference. As an exhibitor, you will benefit from name recognition among the top professionals in the world.

TIME AND MONEY — As an exhibitor, you decrease your cost to close a deal because your prospect has already met you and seen your product or service in use.



Exhibitor and Sponsorship Application

2012 IARP INTERNATIONAL CONFERENCE • OCT. 25-27, 2012

Caribe Hilton • One San Geronimo Grounds • San Juan, Puerto Rico 00901 • 787-721-0303

CONTACT INFORMATION

Complete Company Name (will be published exactly as shown)

Contact Name Title

Street Address

City/State/ZIP

Phone Fax

E-mail Address

Company Web site

PAYMENT INFORMATION

It is understood this application will become a binding contract upon acceptance by IARP and incorporated into this contract are the attached terms, conditions, rules and regulations. Sponsorships are assigned on a first-come basis.

Exhibit Space \$ _____

Sponsorship \$ _____

TOTAL \$ _____

Check (payable to IARP) Visa MasterCard AMEX

Card Number

Expiration Date

Authorized Signature

TRANSMIT COMPLETED APPLICATION TO:

IARP Meetings

1926 Waukegan Road, Suite 300

Glenview, Ill. 60025

Phone: 847-657-6964 Fax: 847-657-6963

www.rehabpro.org

Cancellations

Cancellation of booth space or sponsorship before July 31, 2012, will result in a \$250 release fee. If cancellation is received by IARP after July 31, 2012, there is no refund of fees. Cancellations must be made in writing to IARP Headquarters.

EXHIBITOR OPPORTUNITIES

TABLE-TOP DISPLAYS*

Before July 31, 2012 \$795

After July 31, 2012 \$995

*Includes 2 staff registrations

SPONSORSHIP OPPORTUNITIES

GOLD (Price: \$1,500 & up)

2 full conference registrations

Full page black/white ad in the conference syllabus

All bronze benefits

SILVER (Price: \$1,000-\$1,499)

1 full conference registration

All Bronze benefits

BRONZE (Price: \$500-\$999)

Recognition at a sponsored event or on item

Ribbons identifying your company reps as sponsors

Listing and 50-word description in the Conference Syllabus

Sponsor recognition in the Conference Brochure, IARP Web site and related publications/newsletters

\$1500 - Level

Attendee Bag

\$1000 - Level

Conference Brochure

Evening Reception*

Lunch*

Badge Holder

Conference Syllabus

General Sessions*

\$750 - Level

Attendee Pocket Guide

\$500 - Level

Conference Signage

Workshops/Breakout Sessions

Continental Breakfast*

Networking Breaks*

*MULTIPLE CO-SPONSORSHIPS AVAILABLE

2012 IARP International Conference Rules & Regulations

EXHIBIT DATES AND HOURS. Scheduled exhibit hours begin on Friday, October 26, 2012 and ends on Saturday, October 27, 2012.

ASSIGNMENT OF EXHIBIT SPACE. Exhibit space will be assigned on a first-come, first-served basis. Payment in full must accompany the contract, or the contract will not be accepted.

APPLICATION / OCCUPATION / CANCELLATION OF EXHIBIT SPACE. Application for exhibit space must be made in writing using the enclosed application form or a photocopy of this form. Any space not claimed and occupied for which no special arrangements have been made by 4:00 p.m., Thursday, October 25, 2012, may be resold or reassigned by IARP to eliminate empty spaces in the exhibit hall. IARP will not refund any part of the booth rental. Exhibitors may not assign or sublet any space allotted to them and may not advertise or display goods other than those manufactured or sold by them in the regular course of their business. Cancellation of rented booth space by July 31, 2012, will result in a \$250 release fee. If cancellation is made after July 31, 2012, IARP will not refund the booth rental fees. Cancellation of exhibit space must be directed in writing to: Marcie McGlynn, IARP Headquarters, 1926 Waukegan Rd., Suite 300, Glenview, Ill. 60025.

OFFICIAL EXHIBIT DECORATOR. The official decorator will handle all decorating and exhibit furniture. The exhibit services kit outlines prices and instructions for securing special lighting, carpeting, wiring, telephone, microcomputer rental or other special work in advance. The exhibitor services kit will be mailed to you after we receive your completed exhibit space application and full payment. Please note deadline dates to order services. Exhibitors are responsible for all freight, drayage, decorating and labor charges.

INSTALLATION OF EXHIBITS. Installation must take place between 1:00 p.m. and 4:00 p.m. Thursday, October 25, 2012. Exhibits must be fully installed by 4:00 p.m. on October 25, 2012. No installation work will be permitted after this time without special permission from IARP.

REMOVAL OF EXHIBITS. No exhibitor shall commence dismantling or packing product before the time officially announced as the closing of the show (Saturday, October 27, 2012, at 1:00 p.m.). Doing so will affect future participation. Crates and cartons will not be delivered prior to the close of show. Exhibit removal must be completed by 3:00 p.m. on Saturday, October 27, 2012. It is the responsibility of each Exhibitor to have material packed, identified and cleared for shipment by the removal time.

DISPLAY ARRANGEMENT. All exhibits must be confined to the special limits of the display. The exhibit space rental fee includes one 6' draped and skirted table, two side chairs, a company identification sign and one waste basket.

USE OF SPACE/PROMOTIONAL MATERIALS. Persons who are prepared to explain all products and services on display must staff exhibit areas during exhibit hours. Each exhibitor must wear an official IARP conference badge. All solicitation, demonstration or other promotional activities must be confined to the limits of the exhibit hall. No exhibitor or sponsor can distribute promotional materials in a break out room or session. Literature on display shall be limited to reasonable quantities (one-day supply). Exhibitors are encouraged to display or disseminate products and services, which are developed specifically for IARP members at their booths, unless permitted through a separate sponsorship agreement. A company's promotional materials should not interfere with any other company's display or sponsorship. Further, an exhibitor is prohibited from distributing copyrighted materials, unless they have written permission to distribute such materials.

FUNCTION SPACE. It is understood that no rooms, suites or other space in the conference hotel are to be used for exhibit purposes, workshops or other exhibitor sales-related use. Invitational cocktail parties, open houses and similar exhibitor-sponsored affairs, other than usual private occupancy, should be scheduled with the hotel and confirmed with IARP conference management so as not to conflict with program events.

CARE OF EXHIBIT SPACE AND BUILDING. The exhibitor shall care for and keep occupied space in good order. Special cleaning and dusting of the display and display equipment and material will be the exhibitor's responsibility. Exhibitors may not place anything in the exhibit space common areas during the open hours of the exhibition. Exhibitors, or their agents, must not injure or deface the wall or floors of the building. When such damage appears, the exhibitor is liable to the owner of the property so damaged. Electrical wiring must conform to the National Electric Code Safety Rules. Combustible materials or explosives are not permitted in the exhibit area. All exhibits shall serve the interests of the members of IARP and be operated in a way that does not detract from other exhibits or the conference. Conference management determines the acceptability of persons, things, conduct, sound equipment and/or printed material and reserves the

right to require the immediate withdrawal of any exhibit which is believed to be injurious to the purpose of IARP. In the event of such restriction or eviction, IARP is not liable for any refund of exhibit fees or any other exhibit-related expenses.

SALES, SAMPLES AND SOUVENIRS. No goods are to be sold for delivery on the floor. Orders may be taken for future delivery. Free samples and souvenirs may be given away at your designated booth only. Exhibitors may not display literature or products at any other conference areas unless a separate sponsorship agreement has been arranged (see #9). Any food or beverages dispensed or given away at your exhibit space must be purchased from or with the consent of the Caribe Hilton Hotel.

LIABILITY. Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and hold IARP and its employees and agents harmless against all claims, losses and damages to persons or property, government charges or fines and attorney fees arising out of or caused by exhibitor's installation, removal, maintenance, occupancy or use of exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of the Caribe Hilton Hotel, its employees and agents. Furthermore, exhibitor hereby assumes entire responsibility and hereby agrees to protect, defend, indemnify and save Hotel, its owners, its operator, the Caribe Hilton Hotel, and each of their respective parents, subsidiaries, affiliates, employees, officers, directors, and agents harmless against all claims, losses or damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by its installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole gross negligence of Hotel and its employees and agents. Exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of Comprehensive General Liability Insurance and Contractual Liability Insurance, insuring and specifically referring to the Contractual liability set forth in this Exhibit, in an amount not less than \$2,000,000 Combined Single Limit for personal injury and property damage. Hotel, its owners, its operator, and The Caribe Hilton Hotel, shall be included in such policies as additional named insurers. In addition, [EXHIBITOR] acknowledges that neither Hotel, its owners, its operator, nor The Caribe Hilton Hotel, maintain insurance covering exhibitor's property and that it is the sole responsibility of Exhibitor to obtain business interruption and property damage insurance insuring any losses by Exhibitor.

SECURITY. A security guard hired by conference management will conduct general surveillance of the exhibit hall during non-exhibiting hours. Exhibitors should take steps to protect merchandise or equipment they have displayed. Please see that all small display and personal items are secure before leaving the hall - even temporarily. While the Association provides security guards, this is solely as an accommodation to Exhibitors, and the Association assumes no responsibility for any loss, damage or injury to any property of the exhibitor or to any of its officers, agents, employees or contractors, whether attributable to accident, fire, theft or any other cause whatsoever.

THE AMERICANS WITH DISABILITIES ACT. Exhibitor shall be responsible for making its exhibit accessible to persons with disabilities as required by The Americans with Disabilities Act and shall hold IARP harmless from any consequences of exhibiting companies who fail in this regard.

COMPLIANCE. The exhibitor agrees to abide by and comply with the rules and regulations including any amendments that conference management may make from time to time. Exhibitor further assumes all responsibility for compliance with all pertinent laws, ordinances, regulations and codes of duly authorized local, state and federal governing bodies concerning fire, safety and health as well as the rules and regulations of the operators of and/or owners of the property where the exposition is held.

CONFERENCE POSTPONEMENT OR CANCELLATIONS. IARP, at its discretion, shall have the right to postpone or cancel the conference and exhibit and shall be liable in no way to the Exhibitor for losses resulting from such delay or cancellation. IARP will not be liable for fulfillment of this contract as to the delivery of exhibit space if non-delivery is due to any of the following causes: By reason of the facility being damaged or destroyed by fire, act of God, public enemy, war or insurrections, strikes, the authority of the law, acts of terrorism, or for any cause beyond IARP's control. It will, however, in the event of its not being able to deliver exhibit space for reasons not named above, reimburse Exhibitor for the amount already paid for exhibit booth space.

AMENDMENTS. Any and all matters and questions not specifically covered by the preceding regulations shall be subject to the decision of IARP. These rules and regulations shall be binding on Exhibitors equally with the foregoing conditions. Exhibitors shall be notified in writing of any amendments to these regulations.

QUESTIONS. For more information, contact Marcie McGlynn, IARP Headquarters, at 847-657-6964 or e-mail at marciem@tcag.com.